

To the contract number:

Version: 1/2018

Business name/Name:

AKCENTA CZ a.s. is obliged, in accordance with the provisions of Act No. 256/2004 Coll. on the Capital Market Undertakings, as amended by later regulations (hereinafter referred to as the "Act"), to obtain information on the necessary professional knowledge and experience of the Client in the area of investment. In the case of legal persons, the information needed to arrange and conclude transactions is obtained with respect to the knowledge and experience of the persons authorized by the Client. The Company does so on the basis of this Investment questionnaire. The information requested in this Investment questionnaire by the Company from the Client is used to ensure that the Company in the provision of investment services and in the offer of investment tools could act with maximum professionalism, honestly and fairly, and particularly in the best interest of the Client.

### Questions of the Investment questionnaire

The Company hereby requests, with respect to the reasons stated above, the complete, accurate and truthful answers to the following questions. If the Client does not fully understand any of the questions or is not sure of their purpose or formulation, the Company will provide all the necessary explanation. All the questions consider the characteristics of the range of investment services provided by AKCENTA CZ a.s.

For the purposes of this questionnaire, the investment instruments mean trades of the type of forward, swap, options, collectively referred to as derivative transactions.

### A) INVESTMENT OBJECTIVES

1. Are there any commitments based on contracts with your business partners that have a recurring performance or performance in the future in foreign currencies? (for example, presently you are aware that you are going to make or you expect a payment in a foreign currency for purchase of goods or raw materials on a specific future date)

- Practically not
  Rather exceptionally
  Rather regularly
  In the prevailing rate

2. What percentage of volume of business transactions/turnover that you conduct with your partners is in a foreign currency?

- Up to 25%
  From 25% to 50%
  More than 50%
  None at all

3. Objectives for the use of derivative transactions

- We wish to minimize the total exchange rate losses in the course of negative developments in the market
  We want to profit from the exchange rate difference

- We wish to hedge cforeign currency risk
  It's adrenaline fun

Other: \_\_\_\_\_

4. How long have you been trading derivative transactions?

- I am hedging currency risk, i.e. maximum for 1 year
  I make decisions according to the development on the market and according to the current amount of liabilities/claims against business partners
- I need to secure myself for a longer period, i.e. from 1 year to 5 years
  I don't know yet, I only want to try

5. There are certain risks associated with entering into derivative transactions, which are described in detail in the Information brochure do you understand them, do you accept them?

- Yes
  No

6. Are you aware of the risks resulting from leveraging?

- Yes, we are fully aware of the risks
  We realize that this is a riskier method of trading, but we don't know the details
  We are not aware of any increased risk

7. Are you aware of the fact that when you change the time of settlement of a trade (e.g., extending/early cutting) the price of such a change is affected by market factors such as exchange rate, interest rates, the new due date.

- Yes
  No

8. Entering into a derivative transaction can be associated with the obligation to deposit a financial collateral to the Akcenta's account (cash-collateral). Is your Company familiar with this fact?

- Yes
  No

9. If, as a result of changes in market conditions, the value of the derivative transaction you entered into changes and you are asked to provide further cash collateral, what do you do?

- The purpose of the trade was to arrange a rate for a specific time period (to hedge oneself), on the basis of a request I will provide the desired value of further collateral and close the trade on the due date
- I will open a leveraging trade (trade with opposite parameters), I'm not willing to provide further collateral, i.e. I will realize loss according to current market conditions
- I will accelerate settlement of the trade
- Nothing, I will delete the email and pretend it has nothing to do with me
- Other: \_\_\_\_\_

10. What is your experience with derivative transactions?

- We entered into derivative transactions in order to secure a FX rate, and it paid off
- Neutral
- Although the current market rate would be more profitable for us at the time of maturity but we prefer safety in the form of rate fixing to the uncertainty and possible loss
- We do not have any experience

## B) FINANCIAL BACKGROUND

1. For the past year, do you have any overdue liabilities owed to financial institutions?

- No
- Yes, I have a paydown schedule, but I pay in due time
- Yes

2. Do you register any overdue liabilities against suppliers/financial institutions?

- Yes, less than EUR 15.000
- Yes, in the amount exceeding EUR 15.000
- No, none

3. For the past year, do you have any overdue liabilities owed to a country?

- No
- Yes, I have a paydown schedule, but I pay in due time
- Yes

4. Do you register any overdue receivables?

- Yes, less than EUR 50.000
- Yes, in the amount exceeding EUR 50.000
- No, none

5. How many derivative transactions have you made in the past year?

- Less than 12
- 12-24
- More than 24
- None

6. What is the volume of the derivative transactions that you have entered into in the past year?

- Less than EUR 250.000
- 250.000 - 1 mil. EUR
- Over EUR 1 million
- None

In evaluating this Investment questionnaire and its application, the Company relies on the information provided by the Client. If the appropriate information should become out-of-date, the Client undertakes to immediately inform the Company of this and update the Investment questionnaire. The Company does not take any liability for damage which may arise to the Client should he or she provide insufficient, incomplete, false or outdated information, which is content in the Investment questionnaire on the part of the Client.

### Client statement

I hereby declare that all the above information is true, current, accurate and complete and undertake without undue delay to inform the Company AKCENTA CZ a.s. of any changes regarding the information.

### On behalf of the Client

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Name and surname	Name and surname	Name and surname
<input type="text"/>	<input type="text"/>	<input type="text"/>
Position	Position	Position
<input type="text"/>	<input type="text"/>	<input type="text"/>
Signature	Signature	Signature
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